

Chicago Tribune

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May 19, 1999

Jeff Magee International
P. O. Box 701918
Tulsa, OK 74170-1918
Attn: Jeffrey L. Magee, Ph.D./CMC

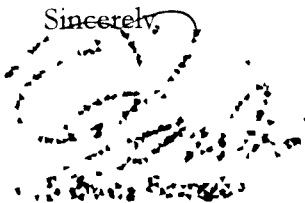
Dear Jeff:

On behalf of our department, my managers Lalla Wilson and Latrell Peterson-Dykes, I would like to express my sincere appreciation for the Performance Driven Selling Seminar you presented on April 20 and April 21, 1999.

I observed you leading two very different group personalities, one talkative and assertive and a second group reserved and reflective. Your deft leadership lead to positive reviews from both groups. The consensus was that the sales techniques learned could be utilized in life's everyday challenges as well as in the workplace. One of our Senior Service representatives quoted that "I did not know she was selling as a customer service representative." Your insights made her realize that she was subconsciously selling every day with every call.

Thank you again for sharing with us your knowledge and expertise. We look forward to a future relationship with your organization.

Sincerely,



Jeffrey L. Magee, Ph.D./CMC

Director of International Sales
Chicago Tribune